

## 2022/23 Consolidated Budget Presentation

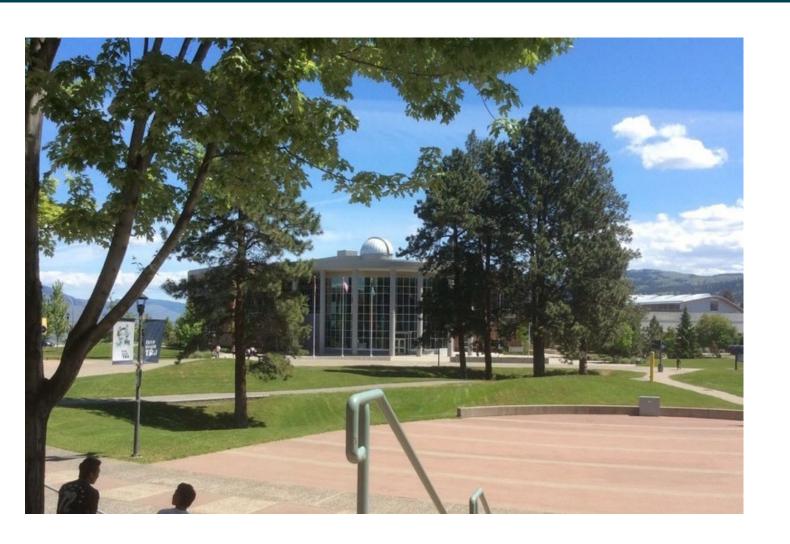
**Board of Governors – April 1, 2022** 



Donna Murnaghan, Provost & VP Academic Matt Milovick, VP Administration & Finance



## 2022/23 Budget Summary



## **Outline**

- Budget Overview
- Budget Revenue & Expenditures
- Expenditures by Executive Portfolio
- Multi-year Projections
- Budget Summary

# Overview & Highlights



## 2022/23 Budget Guidelines

Take-away: Budget allocated based on strategic priorities across all Executive portfolios.

#### Mission

TRU is a comprehensive, learner-centered, sustainable university that serves its regional, national, and international learners and their communities through high quality and flexible education, training, research and scholarship.

#### Vision

Community-minded with global conscience, we boldly redefine the university as a place of belonging - Kw'seltknews (we are all related and interconnected with nature, each other, and all things) - where all people are empowered to transform themselves, their communities, and the world.

#### **Values**

Inclusion and Diversity
Community-Mindedness
Curiosity
Sustainability

#### 10-year Strategic Change Goals

Eliminate Achievement Gaps.

Honor truth, reconciliation and rights.

Lead in community research and scholarship.

Design lifelong learning.

#### **Budget Allocations**

ISP Fund
Vacancy allocation
Non-salary allocation
Capital spending



## 2022/23 Budget Overview

Take-away: TRU seeking approval for a balanced budget – minimal surplus

## **Budget Highlights**

- Balanced budget
- 6.7% overall budget increase
- Consistent provincial operating grant
- Additional \$5M added to operating budgets
- \$2.2M ISP fund
- Reduced capital spending

## **Budget Risks**

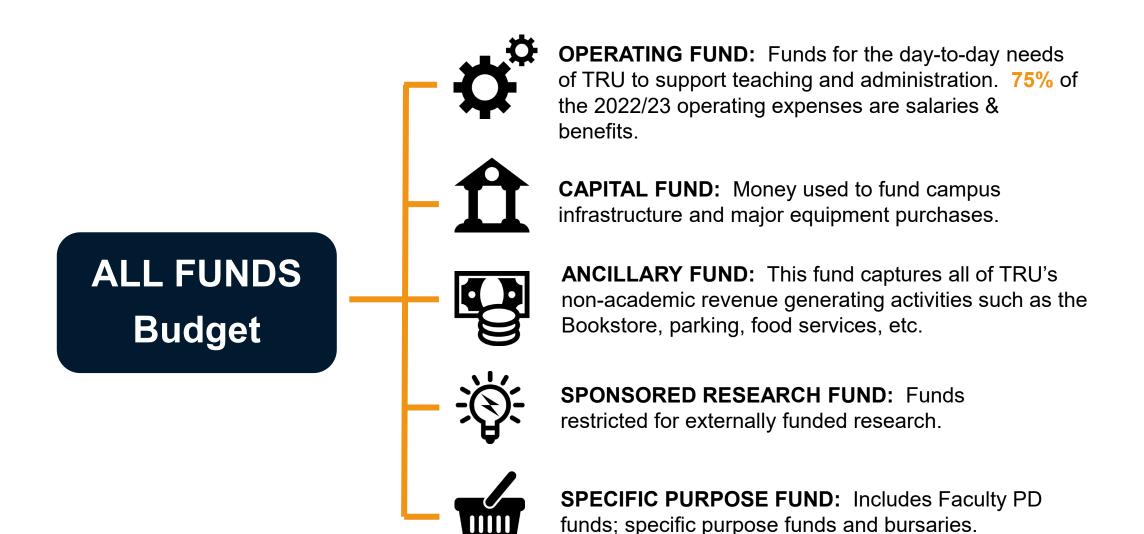
- Return to Fall 2019 campus activity levels
- International student enrolment risk
- Domestic student enrolment risk
- Student Housing
- Vacant positions
- Inflation increasing

## **Budget Strategy**

- Seeking Board approval for balanced budget
- 3-years of sustainable budgets
- Projected surpluses restricted for TRU's capital plan
- Recruitment & hiring campaign
- Budget holders continue to have autonomy over their budgets
- Respond to circumstance changes with in-year mitigation



## **TRU's Budget Structure**





## 2022/23 Consolidated Budget

Take-away: Fully allocated resources; surplus change by ability to meet spending plans

	2022/23 Proposed Budget	2021/22 Approved Budget	Q3 Forecast	2020/21 Year End Actual	
Revenue	\$255,382	\$238,582	\$242,055	\$225,273	
Compensation & Benefits	163,269	153,833	144,442	144,425	
Non-Compensation	91,255	84,602	81,113	68,437	
<b>Budgeted Surplus</b>	\$858	\$147	\$16,500	\$12,411	

### **Proposed Budget**

#### **Budgeted Surplus of \$858K**

#### Revenue

- Higher than 21/22 budget, Q3 & prior year
- Increased Grants
- Decreased Domestic Tuition (budget to budget)
- Increased International Tuition
- Increased Ancillary Sales

#### Compensation

- Higher than 21/22 budget, Q3 & prior year
- Vacancies
- CA increases held in Institution

#### **Non-compensation**

- Higher than 21/22 budget, Q3 & prior year
- Spending plans exceed pre-pandemic



## 2022/23 Consolidated All-Funds Budget

	Operating Fund	Capital Fund	Ancillary Services	Sponsored Research				Sub-Total Non- Operating Funds	Consolidated All-Funds Budget	
					Professional Allowance	Bursaries	Specific Purpose	Endowment		
Total Net Revenue	\$207,896	\$11,755	\$20,591	\$5,022	\$930	\$3,273	\$5,915	\$0	\$47,486	\$255,382
Less: Total Expenditures	\$206,639	\$12,217	\$20,210	\$5,022	\$720	\$3,273	\$6,443	\$0	\$47,885	\$254,524
Excess (Deficiency) of Revenues over Expenditures before Surplus Allocation	\$1,257	(\$462)	\$381	\$0	\$210	\$0	(\$528)	\$0	(\$399)	\$858
2022/23 Year Surplus Allocation  Contribution to Board Reserves  Contribution to Specific Purpose and	(\$1,257)	\$462	(\$381)		(\$210)	\$0	<b>\$528</b>		\$399	(\$858)
Capital Reserves Endowment Reserves			(, , ,		<b>(</b> • • )				,	((****)
Total 2022/23 Surplus Allocation	(\$1,257)	\$462	(\$381)	\$0	(\$210)	\$0	\$528	\$0	\$399	(\$858)
Fund Surplus (Deficiency) after Reserves Allocation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Reserve Usage  Equipment Purchases  Buildings		(\$13,180) (\$7,130)								(\$13,180) (\$7,130)
Total 2022/23 Reserve Usage	\$0	(\$20,310)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$20,310)

## Revenue & Expenditures

## 2022/23 Consolidated Revenue

Take-away: Strong revenue projections; however, declining domestic enrolments

#### **Grants \$101.9M**

- Higher than prior budget & Q3
- Reserve for CA mandate
- Recognition of 21/22 one-time funding

#### **Domestic Tuition & Fees \$39.5M**

- Lower than prior budget, in-line with Q3
- 2% rate increase
- Decreased undergraduate

#### **International Tuition & Fees \$67.8M**

- Higher than prior budget & Q3
- 4.7% rate increase
- Increase on-campus grad & undergrad
- Decrease OL undergrad

#### Sales Revenue \$19.4M

- Higher than prior budget & Q3
- Pre-pandemic activity in most areas
- Full occupancy in all residences
- Bookstore decreases

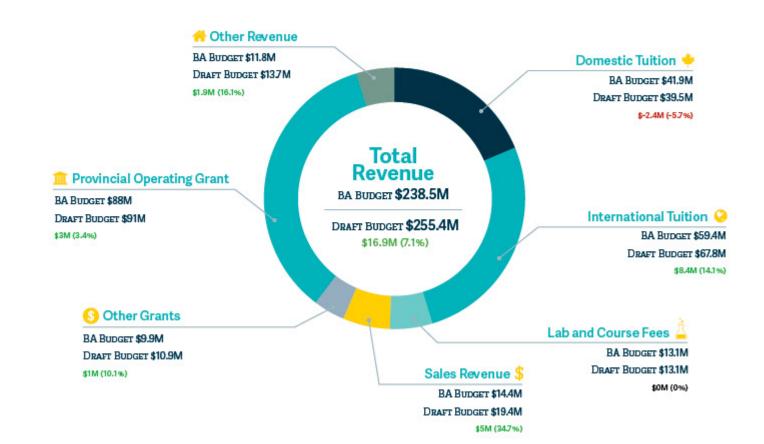
#### Other Revenue \$13.7M

- Higher than prior budget, in-line with Q3
- Increases in most categories

## **Budget to Budget Comparison**

#### Revenue

Board Approved (BA) Budget - Reflects the approved budget for fiscal year 21/22 | Budget (Draft) - Reflects the draft budget for fiscal 22/23





## 2022/23 Consolidated Expenditures

Take-away: Fully allocated resources; budget increase of 6.7% and the addition of ISP funding.

#### **Compensation & Benefits \$163.3M**

- Higher than prior budget & Q3
- 64% of total expenditures
- Promotions & progressions
- Faculty & Sessional based on workload planning tool
- 163 vacancies allocated

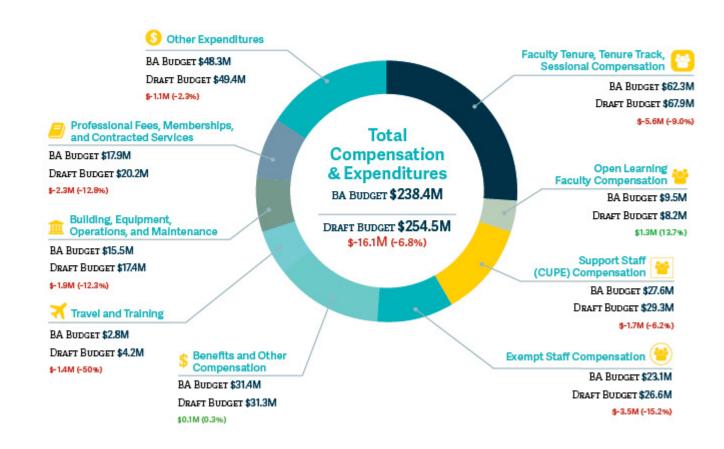
#### Non-compensation \$91.3M

- Higher than prior budget & Q3
- 36% of total expenditures
- 4.7% inflation
- Known contract changes
- Pre-pandemic campus activity plus spending plans
- \$2.2M ISP (Board Contingency)
- \$5.4M Reserves & contingencies

## **Budget to Budget Comparison**

## Expenditures

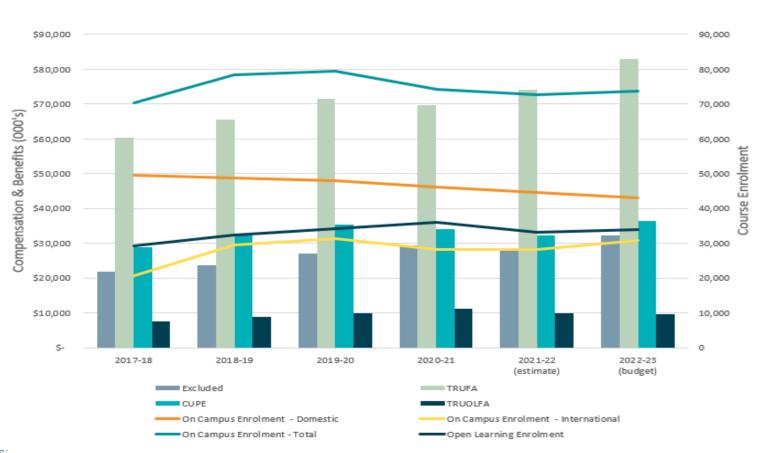
Board Approved (BA) Budget - Reflects the approved budget for fiscal year 21/22 | Budget (Draft) - Reflects the draft budget for fiscal 22/23



## **Compensation Trend**

Take-away: Significant increases in compensation but declining domestic enrolments.

## **Annual Trend: Compensation Relative to Enrolments**



- Projecting increases in all compensation categories in 2022/23
- International enrolment primary driver of overall enrolment increase
- On Campus Domestic enrolments declining
- OL enrolment stabilizing
- OLFM compensation trend with enrolment

#### Notes:

- Faculty includes LTC's and sessionals
- CUPE includes auxiliaries and students



## **Capital Spending Plan**

Take-away: Budgeted surplus does not cover capital needs; reserve drawdown will need to be replaced.

	Project Total	TRU Funded	Externally Funded	Capital Projects
<b>Budgeted Surplus</b>		\$858		<ul><li>Lepin and A&amp;E Renovations</li><li>Upgrade equipment</li></ul>
Lepin & A&E Building Modernization	\$5,000	\$5,000	-	<ul> <li>Update building</li> </ul>
Low Carbon District Energy System	3,130	2,530	600	Low Carbon District Energy  Creative Energy
Research & Emergency Management Centre	2,350	2,350	-	<ul> <li>Clean energy for the campus</li> <li>Emergency Management Centre</li> </ul>
ECE Renovations and Road Ext.	2,400	1,882	518	<ul><li>Provincial research centre</li><li>Predictive Services Chair</li></ul>
Routine Capital and Carbon Neutral	2,072	414	1,658	ECE Renovation
Gym Improvements	1,500	1,500	-	<ul><li>Updated facility</li><li>Move from old housing on campus</li></ul>
East Village Low Carbon Energy	1,100	700	400	East Village Low Carbon Energy
Various projects	2,758	2,468	290	<ul> <li>East Village electrification</li> </ul>
Budgeted Capital Spend	\$20,310	\$16,844	\$3,466	
Drawdown of Reserves		\$15,986		

# Expenditures by Executive Portfolio

## **Core Operations by Portfolio**

Take-away: ISP will change budget priorities

# Provost & VP Academic

- Teaching & learning
- Program & course delivery
- Academic advising
- Student support
- Enrolment services

## VP Research

- Research promotion
- Research funding
- Project facilitation
- Researcher support
- Graduate studies support

#### **VP Admin & Finance**

- IT infrastructure
- Facilities maintenance
- Institutional reporting & analysis
- Labour relations
- Safety & risk management (including COVID)
- Financial management

### **VP International**

- International marketing & recruitment
- International partnerships
- International student support
- International contract training

#### **President**

- Strategic direction
- University governance
- Indigenous advising

## **VP University Relations**

- Marketing & communications
- Alumni relations
- Fundraising
- Government relations

## 2022/23 Expenditure by Portfolio

Take-away: Overall increase of 6.7% compared to 2021/22

**2021/22** 

2022/23

#### **President \$2.4M**

- Increase of \$154K (6.9%)
- 3 vacancies

#### **Provost & VP Academic \$133.9M**

- Increase of \$9.1M (7.3%)
- 125 vacancies

#### **VP Admin & Finance \$35.4M**

- Increase of \$4M (12.8%)
- Significant inflationary increases
- 19 vacancies

#### **VP International \$10.8M**

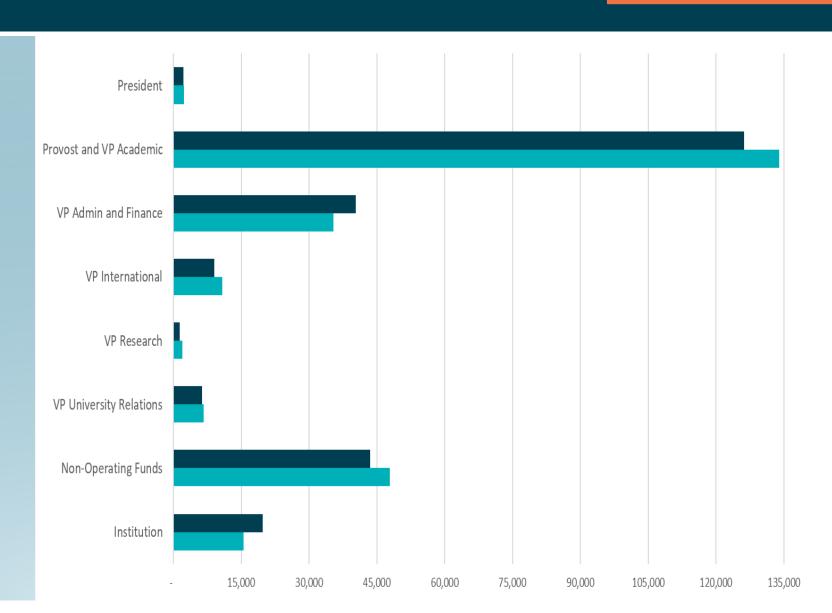
- New portfolio
- Increase \$1.7M (19.3%)
- 5 vacancies

#### **VP Research \$2.0M**

- New portfolio
- Increase \$606K (43.9%)
- 3 vacancies

#### **VP University Relations \$6.7M**

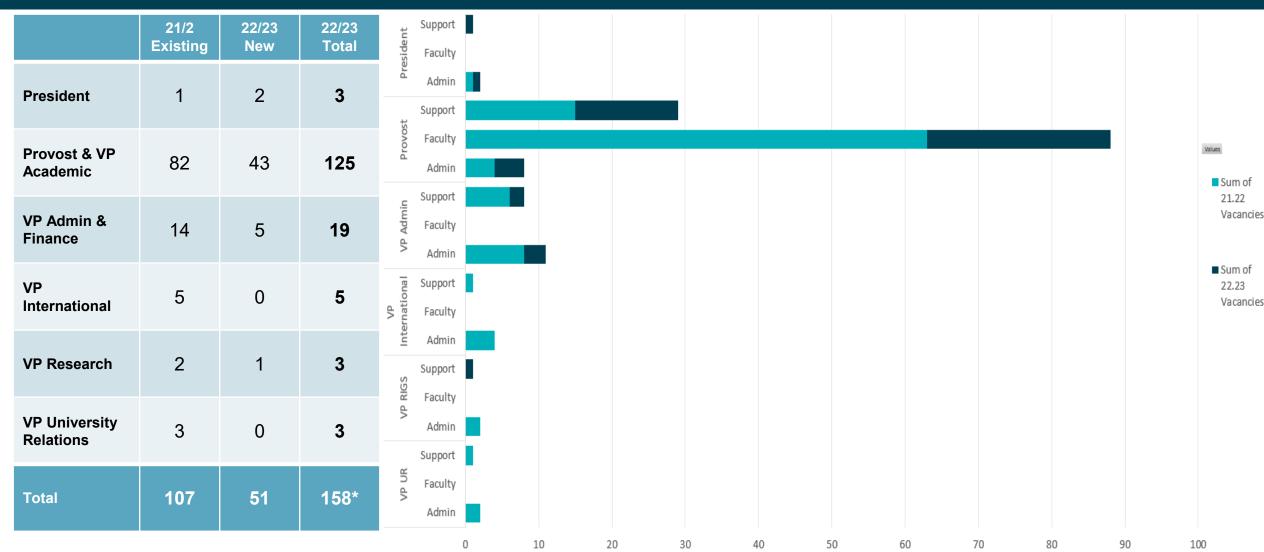
- Increase \$390K (6.2%)
- 3 vacancies





## FY2022/23 Vacancies by Portfolio

Take-away: Plan for aggressive employee recruitment campaign



<sup>\*</sup> Does not include positions held in the Institution (4) and Ancillary (1).

# Multi-year Projections & Summary



## **3-Year Budget Projections**

Take-away: 3 years of sustainable budgets achievable.

	Q3 Forecast	2022/23 Proposed Budget	2023/24 Projection	2024/25 Projection	Projections  Revenue
Revenue	\$242,055	\$255,382	\$267,554	\$276,466	<ul> <li>Grant increase for wage mandate</li> <li>Decreasing domestic enrolment</li> <li>Increasing international enrolment</li> <li>Annual tuition rate increase</li> <li>Ancillary stable activity with annual rate increases</li> </ul>
Compensation & Benefits	144,442	163,269	170,974	177,327	<ul> <li>Compensation</li> <li>Increases for wage mandate</li> <li>Promotions &amp; progressions</li> <li>No additional positions assumed</li> </ul>
Non-Compensation	81,113	91,255	94,735	97,644	<ul> <li>Non-compensation</li> <li>Inflation normalizing</li> <li>No additional allocations</li> <li>ISP funding</li> </ul>
Accounting Surplus	\$16,500	\$858	\$1,845	\$1,495	



## 2022/23 Results Considerations

	2022/23 Proposed Budget	Potential Positive Impact	Potential Negative Impact
Revenue	\$255,382	\$2,000-3,000	\$(2,000)-(3,000)
Compensation & Benefits	163,269	8,000-10,000	-
Non-Compensation	91,255	2,500-5,000	(3,000)
Accounting Surplus	\$858	\$12,500-\$18,000	\$(5,000)-(6,000)

# Factors that may Impact Result

#### Revenue

- Enrolment fluctuations
- Ancillary revenues
- Investment Interest

#### Compensation

- Ability to fill vacancies
- Bargaining Unit Settlements

#### Non-Compensation

- Inflation increase/decrease
- Supply chain constraints
- Actualize non-compensation spending

## 2022/23 Budget Summary

TRU's budget will increase by 6.7% for 2022/23.

Plan for \$2.2M ISP initiatives funding.

Plan for 3 years of sustainable budgets.

Plan for aggressive employee recruitment campaign.

Address domestic enrolment recruitment & retention strategy.

Address international pricing & enrolment strategy.



## Questions